

# **MANAGEMENT DEVELOPMENT PROGRAM (MDP) for NEW MANAGERS**

**Organised by  
CENTER FOR TRAINING & DEVELOPMENT, JAMIA HAMDARD**

## **Center for Training & Development, Jamia Hamdard:**

The Center for Training & Development, Jamia Hamdard organizes exclusive custom-designed programmes, to address specific Executive Learning and/or Corporate Training needs of individual organizations. Such programmes can be domain-specific as in Sales & Marketing, International Business, HR, Operations, Finance, Strategy, Leadership, etc. or inter-disciplinary, comprising an ideal combination of multiple functional areas.

## **About MDP for New Managers:**

Being a first-time manager comes with lots of responsibilities. The transition from individual contributor to manager is drastic, and one wrong step can take you to a different low point in your career. As per the data, more than 50% of newly designated managers get more inadequate performance evaluations than they used to get as individual contributors. But the good news is that if this transition goes well, a bright management future awaits you.

From the organisation's strategy point of you, new managers have a lot to learn and prove to the senior management. As the new managers, first-time managers are the ones who closely interact with the consumers daily. Hence, the new manager's performance is critical.

An important aspect of a new manager will be dealing with different personality traits which forms the team under your supervision. Hence understanding of different personality traits become indispensable for a new manager at this point in time.

## **The outcomes of the program are as follows:**

This will be experiential-based learning which will include:

- Learning by doing.
- In group discussion-based education.
- Taking part in role plays.
- Simulations and various exercises within the class.
- Case study-based discussions.

## **Session Details :**

**Session 1:** Challenges faced by first-time managers. How to know your team better.

**Session 2:** Crafting your own job and facilitating your team as well.

**Session 3:** Building a thriving Team and creating synergy.

**Session 4:** Emotional Intelligence- Primary skill to start your management journey.

**Session 5:** Aligning teams with organizational goals.

**Session 6:** Mindfulness is the key to a well-managed team. Why Mindfulness is important for managers to practice.

**Session 7:** Understanding the transition from individual contributor to a supervisory role.

**Duration: One week**

**Fee: INR. 2000 per participant**

**REGISTER :** <https://forms.gle/XW2wbkUhHot9DmxZ7>